

## **SUPPLYING ART WORK ON CONSIGNMENT TO THE MUNDARING ARTS CENTRE SHOP**

Updated 18/02/2020

### **ABOUT**

The Mundaring Arts Centre Inc. is a not-for-profit community arts organisation.

The Mundaring Arts Centre Gallery Shop is the premier outlet for high quality crafts, paintings and prints in the eastern metropolitan region. The Gallery Shop is adjacent to the Mundaring Arts Centre Gallery and benefits from proximity to the gallery and its changing exhibitions.

The gallery shop shows works by exceptional local artists and craftspeople whose works tell a story through materials and forms of a unique part of Western Australia. We are a proud supporter of local handcrafted wares and only stock West Australian artists.

Over time the gallery shop has become a highly regarded gift shop – a place where people come to purchase presents for special occasions. These objects vary from small pieces of jewellery, glass or wood to large ceramics, textiles, paintings and art books. A further dimension is added through the wide range of handmade, individually designed handmade cards and beautifully illustrated children's books.

### **HOW WE WORK WITH ARTISTS**

The goal of the Mundaring Arts Centre is to promote the value and works of local, regional and Western Australian artists and craftspeople.

We believe our community is enriched by the contributions of arts to our community and the quality of work presented in the Gallery Shop is part of that vision. The Centre is committed to presenting the work of its artist members in a way that demonstrates its quality and respects its value.

Membership to the Mundaring Arts Centre is a part of the arrangement for consignment, and is there so that artists have a broader say in the direction of the Centre. A discount on goods in the Gallery shop is a benefit of membership. The discount applies to the Arts Centre's commission, not to the artist's asking price.

The Gallery Shop is largely overseen by a dedicated group of volunteers. It is therefore very important that we have to hand biographical details and specific care instructions so that our volunteers can familiarise themselves with each artist and their work.

From time to time it is necessary to refresh the offerings, and review the pricing of the works. Should an artist not have a sale within three months, we will assess whether the work is shown to best advantage, whether the pricing is right and whether the work is appropriate to the marketplace.

If there is still no sale after six months, we will request the artist collect and replace the work. In any case if there is no sale after 12 months, it will be no further benefit to that artist to continue and the work must be collected.

*These considerations are addressed in detail in the Consignment for Sale Agreement.*

## NEW WORK

The Mundaring Arts Centre is always on the lookout for new and emerging artists whose works complement the existing offerings.

The Centre likes to create opportunities for artists exhibiting in the main gallery to present small or production line works to show simultaneously or following their exhibition.

## SELECTION CRITERIA

When considering new artists, the following criteria are applied:

- Calibre of design aesthetic
- Quality craftsmanship and finish
- Does it add to the story of Western Australian craft, art and design
- Must be a practicing artist or craftsman from Western Australia

## PROCESS

For artists wishing to have work considered for sale through the Gallery Shop,

1. Please email or post:
  - *A brief description of your arts practice*
  - *A one page CV*
  - *5 images of your artwork with details (materials, size and price)*
2. The selection committee reviews the proposal
3. Decision advised –within 3 weeks of receipt of your information
4. An appointment will be made to view the works and
5. Supplier forms completed

## CONDITIONS

### Artists

The artist warrants that the work accepted for sale is the original and authentic work of the artist.

*It is necessary to make an appointment each time you bring in new work or collect returned work in order to ensure your time is not wasted, and all work is properly entered into the stock inventory.*

### Mundaring Arts Centre Inc

The Arts Centre undertakes to take great care of the work and to present it in the best possible manner within its means.

### Commission

The Mundaring Arts Centre commission is 35% of the retail price (inclusive of GST). Payments to artists for sold works are made on a monthly basis. All new suppliers are required to sign a Consignment Agreement and must hold a current Mundaring Arts Centre membership.

### Insurance

The Mundaring Arts Centre is insured for theft and vandalism resulting from forced entry burglary and damage resulting from fire with a limit of \$5,000 for any one item. Excess payable by MUNDARING ARTS CENTRE is \$300 for any item. Any supplier who wishes to insure their goods for any other risks should make personal arrangements with their insurer.

## APPLICATIONS TO SUPPLY WORK

Information outlined above should be sent to:

Email: [shop@mundaringartscentre.com.au](mailto:shop@mundaringartscentre.com.au) or

Mail: Attention Gallery Shop, Mundaring Arts Centre 7190 Great Eastern Hwy Mundaring WA 6073